



Press Release

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Wuppertal Stadtwerke (Municipal Utilities of Wuppertal) establish first subsidiary with GDF SUEZ

WSW 3/4/5 Energie GmbH will begin selling energy and energy-related services throughout North Rhine-Westphalia on August 1.

Following the acquisition by WSW Energie & Wasser AG of a shareholding in the GDF SUEZ power plant in Wilhelmshaven, the joint sales company bearing the name WSW 3/4/5 Energie GmbH will begin business operations on August 1. "The establishment of the sales company has enabled us to achieve another important milestone in our partnership, which will strengthen our business," says a delighted Andreas Feicht, CEO of WSW.

The objective of WSW 3/4/5 is to supply small and medium-sized businesses in North Rhine-Westphalia with innovative products and energy-related services. In addition to supplying electricity and gas, the company also provides small and medium-sized businesses with everything associated with optimum energy management, from improved energy efficiency and cooling, heating and compressed air contracting, to comprehensive personal consulting services.

"WSW 3/4/5 is in a very good starting position. It can call on the combined skills of two experienced partners, which complement one another extremely well" explained Erik von Scholz, CEO of GDF SUEZ Energie Deutschland AG. Slim structures and access to resources in both headquarters provide a maximum level of flexibility.

Even the name is a statement of intent, because the target area of WSW 3/4/5 Energie GmbH lies outside of Wuppertal. The numbers stand for the zip codes that delineate the sales region – a major challenge for the new company. "NRW is not only the number-one energy state in Germany; it currently also benefits from being the leading energy-efficiency location compared with all other states of the Federal Republic," states Executive Director Kai-Uwe Selberg, who also heads the Trade and Marketing department at WSW Energie & Wasser AG. His colleague on the management team is Dirk Finger, who is responsible for Sales Portfoliomanagement at GDF SUEZ Energie, Germany.

The company, which is set for continuous growth over the next few years, has its headquarters in the WSW administration building in Wuppertal.



Blue and green instead of blue and red. The logo of WSW 3/4/5 Energie GmbH underlines the fact that it is a member of the WSW group of companies.

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