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Photocure ASA - Capital Markets Day

Photocure's approach in Cancer

October 28, 2009

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Creating value in Cancer

Remaining committed to PDT based products



- PDT suited to cancer management in diverse therapeutic areas
- For on-market products (e.g. Hexvix)
 - Valuable market input from own commercial operation
 - Life cycle management activities
- Development projects (e.g. Cevira, Lumacan)
 - Invest through clinical proof-of-concept (PoC) then out-licence before phase III

Top priority to accelerate R&D and reduce uncertainty



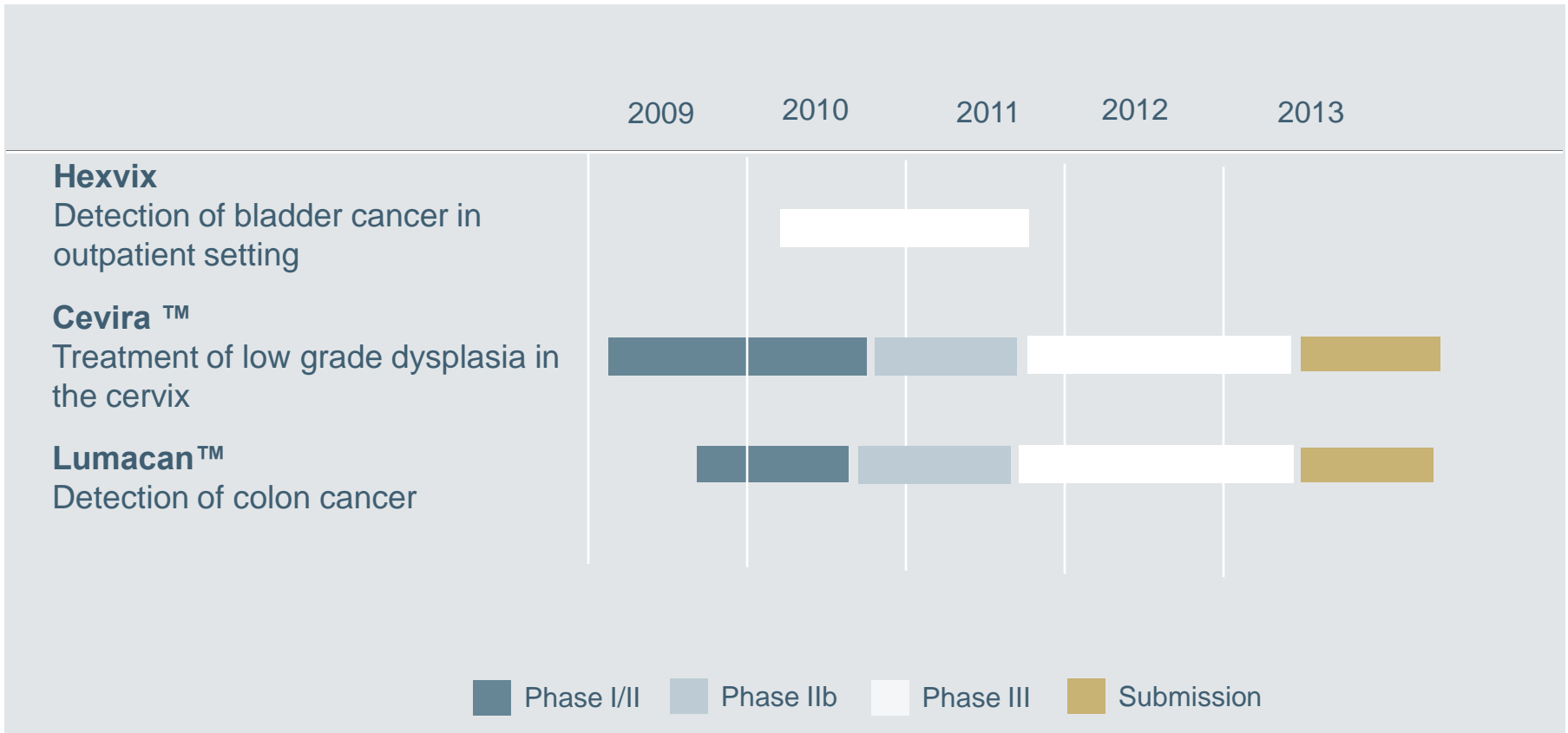
Overview PDT cancer portfolio

Hexvix®	Cevira™	Lumacan™
Launched in EU Fast-track NDA review US	Phase I/II clinical study ongoing	Phase I/II clinical study ongoing
<ul style="list-style-type: none">• Secure US approval• Increase public awareness• Improve reimbursement procedures• Clinical studies to increase therapeutic area	<ul style="list-style-type: none">• PoC in low grade dysplasia• PoC with new device• IND opened in 2008 in the US	<ul style="list-style-type: none">• PoC with oral formulation
	<ul style="list-style-type: none">• Work to reduce market barriers• Investing to reduce technical risk• Secure Licence/Development partner(s) before phase III	

Developing strong products for out-licensing



R&D programs





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Hexvix[®]

- a breakthrough in bladder cancer diagnostics

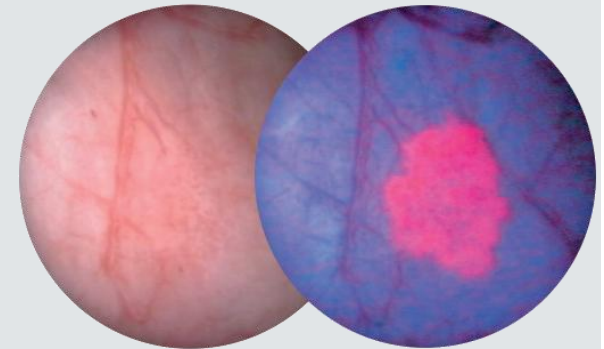
Bladder cancer

Prevalent, recurring, dangerous and expensive



- **High prevalence:** 5th most common cancer type ³
- **Frequent recurrences:** In 50%-70% of patients ¹
- **High mortality:** > 50% in advanced cases
- **Most expensive cancer:** USD 96-187K/patient ^{2,3}

- **Large market opportunity in Europe/US:**
 - ~ 6 mill cystoscopies annually
 - ~ 600,000 procedures (TURBs) annually
 - > 200,000 new patients annually ^{4,5}



HEXVIX[®]
HEXAMINOLEVULINATE

¹ Heney NM, et al. Superficial bladder cancer: Progression and recurrence. J Urol 1983;130:1083-6.

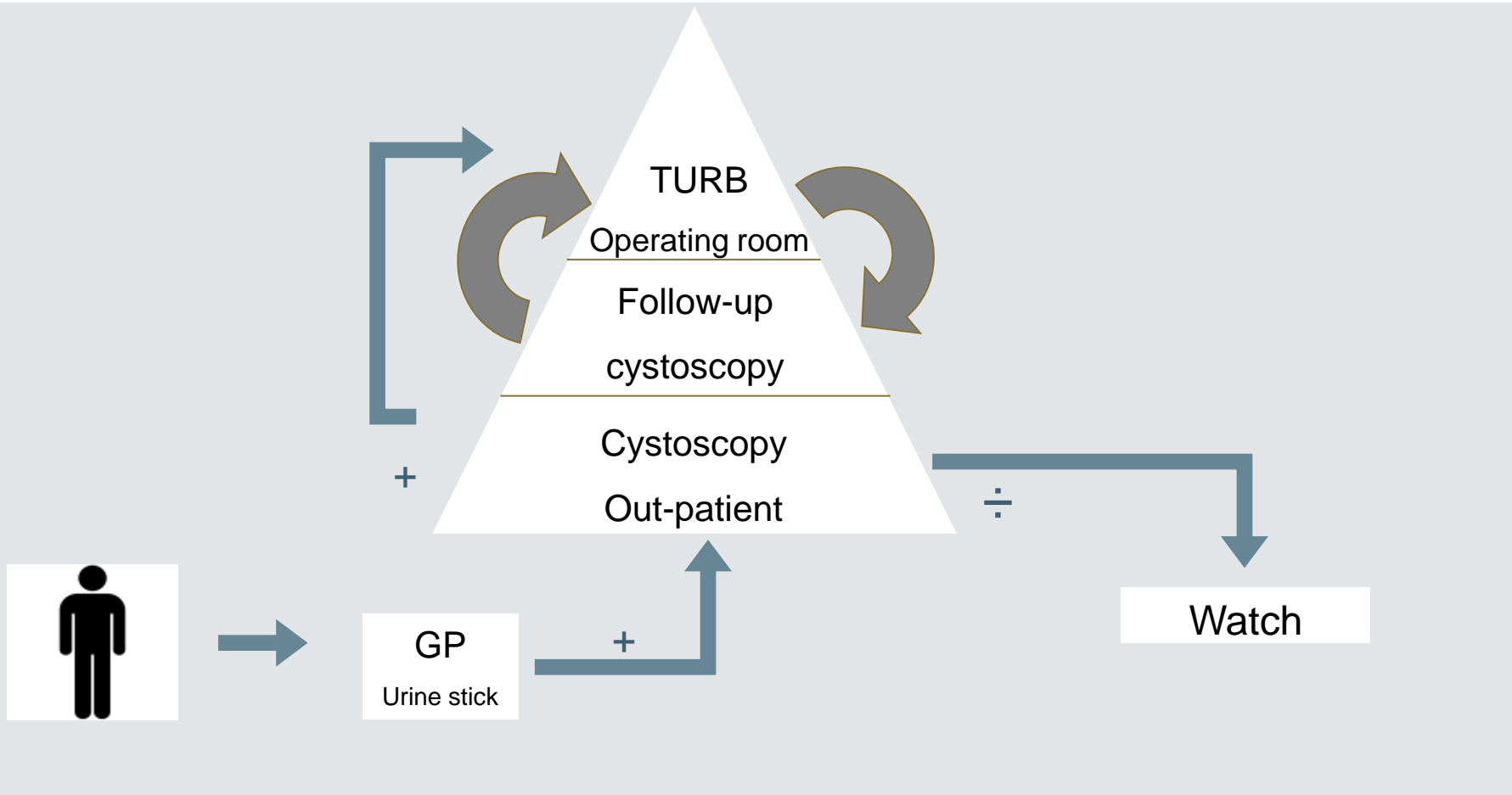
³ Botteman MF et al. Pharmacoeconomics. 2003;21(18):1315-30.

⁵.Globocan database (World Health Organization).

² Riley GF et al, Med Care 1995;33(8):828-841

⁴.U.S. National Institutes of Health. 2008.

Expanding the market for Hexvix[®]



Peak sales potential of EUR 130 – 240 million in EU & US

Hexvix[®] value proposition

- the only licensed product of its type



- Enables doctors to carry out a more effective tumour removal
- Strong improvement compared to standard diagnostic procedures

	Hexvix results
Detection of patients w/ bladder cancer	30% more ¹ .
Detection of patients w/ CIS lesions	28% more ² .
Detection of CIS lesions	67% more
Recurrence - relative reduction	22%⁵.
Patient management improvement	1 in 5 ³ .
Cost effective	Yes ⁴ .

1. Jichlinski P et. al. J Urol, 2003;170:226-229

3. Jocham D et. al. J Urol, 2005;174:862-866

5. Publication in progress

2. Schmidbauer J et. al. J Urol, 2004;171:135-138

4. Burger et. al. Eur J Urol, 2007;52:142-147

Hexvix[®] roadmap on track



HEXVIX[®]
HEXAMINOLEVULINATE

- Secure US approval
 - Fast-track NDA review
 - Action letter from FDA expected end December 2009
- Life Cycle Management:
 - Increase therapeutic area
 - Improve procedures
 - Develop new treatment options for follow up-patients



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Lumacan™

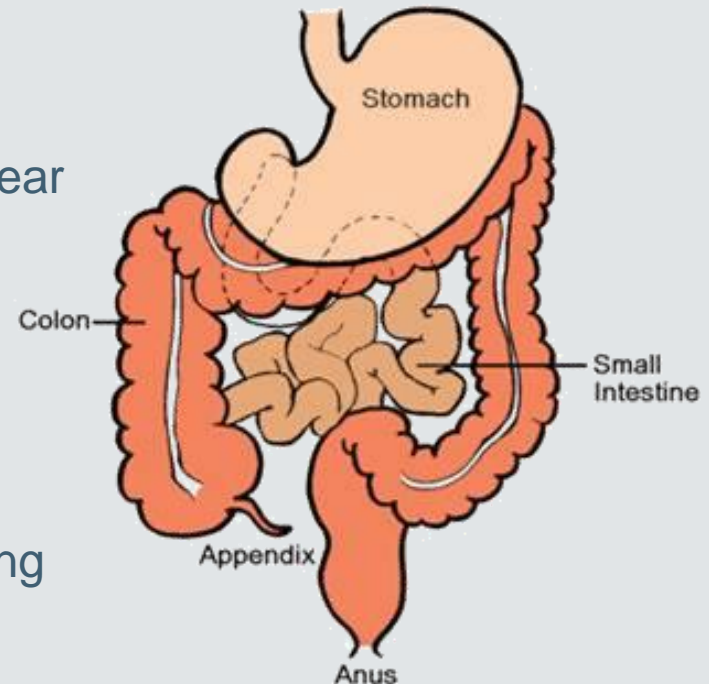
- diagnosis of colorectal cancer

Colorectal cancer (CRC)



- growing health problem, among most lethal cancers

- Colorectal cancer - large and growing area
- Among the most lethal cancers
- > 500,000 cases diagnosed in US & EU per year
- Five years survival rate is 50 – 60%
- Colonoscopy screening may prevent up to 80% of deaths from Colorectal Cancer
- Use of colonoscopy is growing rapidly, and colorectal cancer screening programs are being rolled-out in many countries





Long term market growth

- driven by increased CRC screening

- Screening programmes for the over 50's started in US/ EU
- The over 50's population in US/ EU represents a potential market of 217 million patients today, increasing 15% by 2017 (US)
- Estimate approximately 13 million people per year will enter the screening pool (US and EU)

Peak sales potential of EUR 300 – 510 million in the EU & US

Lumacan™ value proposition

Diagnosis of colorectal cancer



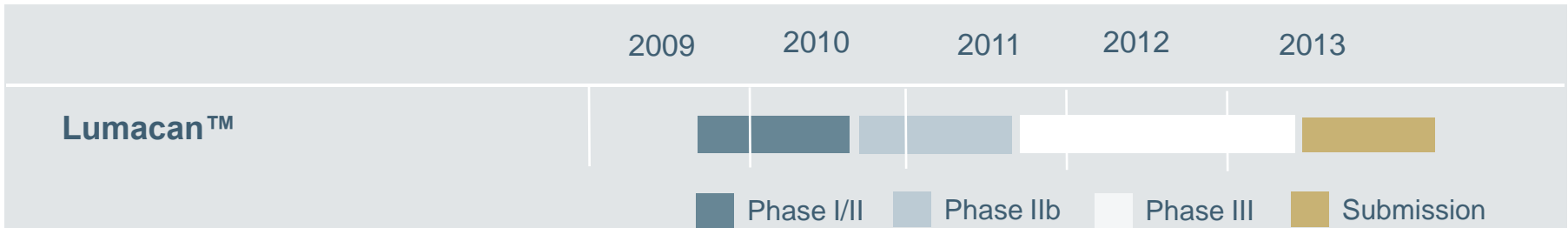
- Improves CRC diagnosis based on established technology
 - Strong intellectual property
 - Results from Proof of Concept using enema showed 39% increase in detection rate using Lumacan-colonoscopy.
 - 2007 market research resulted in adjusted development program (simplify procedure)
- New oral formulation in development to optimize user friendliness



First PoC-study in Munich, Germany.
One flat lesion showing fluorescence in colon.
Courtesy: Prof. Dr. B. Mayinger



Lumacan™ roadmap



- Est. R&D costs 2010-2012: NOK 60 – 80 million
- Ongoing Phase I/II
 - Study with oral formulation
- Phase IIb
 - Establish dose and clinical procedure
- Phase III
 - Document efficacy and safety in clinical studies in EU and USA

Complete phase II program, cost sharing for phase III and registration



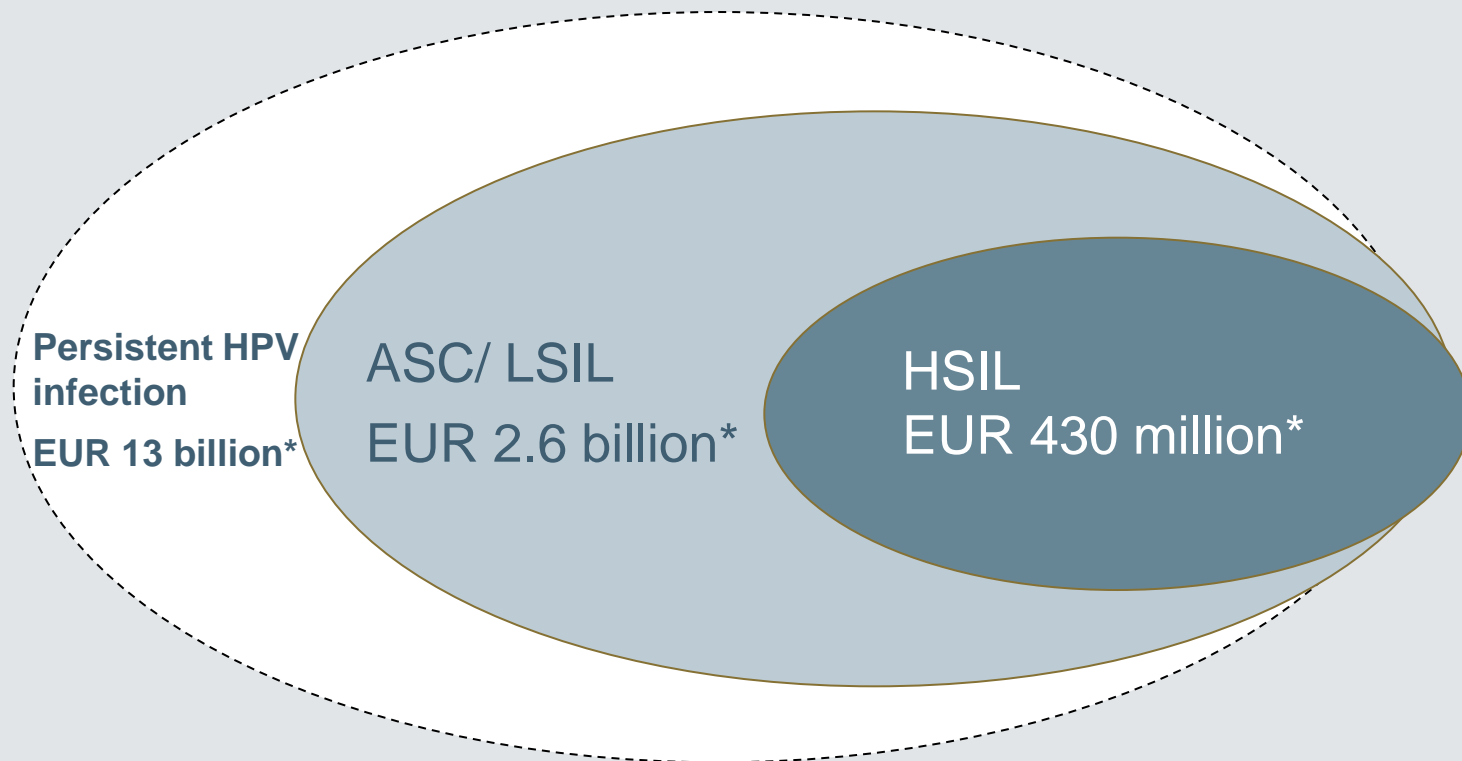
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Cevira™

- treatment of abnormalities in the cervix

Significant market opportunity

High prevalence & medical need for Cevira



Peak sales potential of EUR 250 – 550 million in the EU & US

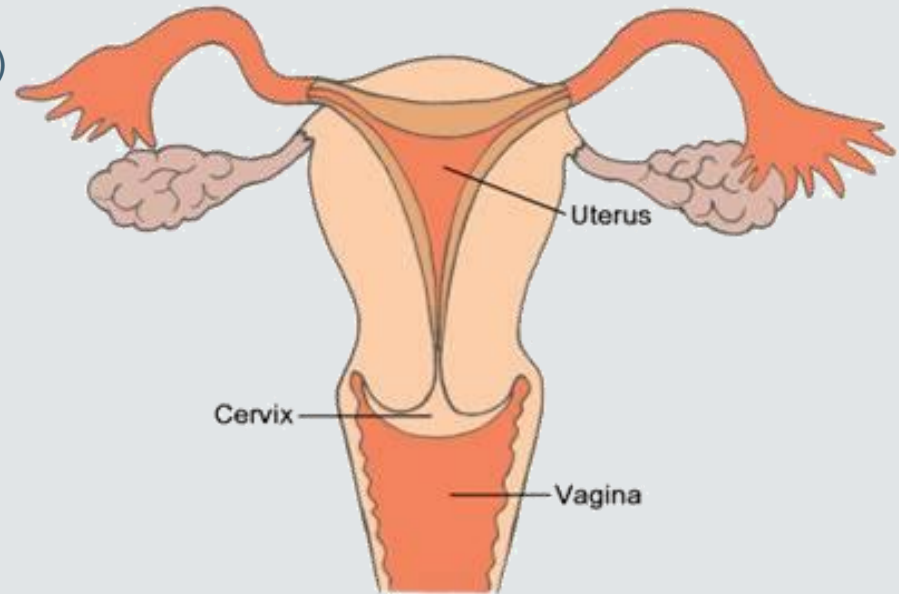
*Photocure estimate

Cervix

- clinical challenges



- Patients with mild lesions (CIN1)
 - Poor diagnostic sensitivity (20-30% CIN2+)
 - Positive HPV testing
 - No standard therapy
 - Patient anxiety
 - Time-consuming and costly follow-ups
 - Patients lost to follow up
- Patients with severe lesions (CIN2/3)
 - Invasive surgery
 - Requires local or general anaesthesia
 - Risk of undesirable side effects (bleeding, stenosis, infection, preterm labour)



Cevira™ value proposition

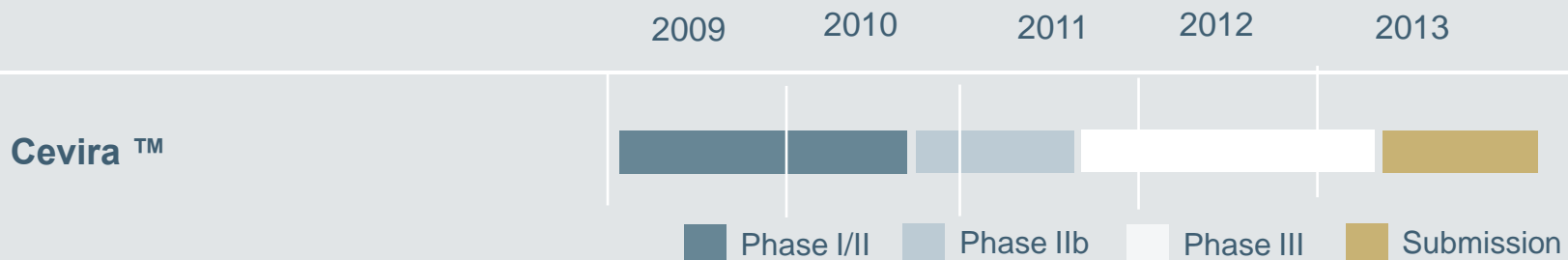
- Attractive to patients and gynecologists:
 - Simple, quick, non-invasive procedure
 - Reduces patient anxiety
 - Preserves normal tissue
- Market driven by unmet medical need and public awareness
 - HPV-infection and cervical cancer link emphasized by HPV-vaccines
- Increase in patient-led demand from emerging HPV screening, in addition to traditional cytology and colposcopy



Illustration of Cevira device



Cevira™ roadmap



- Est. R&D costs 2010-2012: NOK 70 – 100 million
- Market experience - adjusted development in 2008 (simplify procedure)
- IND opened in 2008 in the US
- Phase I/II study started in Q1 2009

Complete phase II program and cost sharing for phase III and registration



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Summary

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